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INDIA-WASHINGTON AGRICULTURAL TRADE REPORT 2023

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Infinite
Sum
Modeling

Agricultural Products for India trade with Washington State

Recommended goods

Currently untraded:

| HS Code (6 digit) | Good |
|-------------------|---|
| 020210 | CRCS Half-CRCS of BOVN ANMLS, Frozen |
| 020220 | OTHER CUTS WITH BONE IN |
| 080610 & 080620 | Grapes fresh or dried |
| 152000 | GLYCEROL, CRUDE; GLYCEROL WATERS AND LYES |
| 152110 | VEGETABLE WAXES |
| 080390 | Bananas fresh or dried |
| 240220 | Cigarettes containing tobacco |
| 170310 | Cane molasses resulted from extraction / refining of sugar or other molasses resulted from extraction of refining sugar |

Currently Traded goods with high potential market capture:

| HS Code (6 Digit) | Good |
|-------------------|--|
| 130219 | Vegetable Saps And Extracts, Nesoi |
| 090111 | Coffee, Not Roasted, Not Decaffeinated |
| 190590 | Bread, Pastry, Cakes, Etc Nesoi & Puddings |

*Comprehensive list can be found in the Annex.

Findings from data

- Using trade volume as a proxy, we identified the above untraded goods that are demanded by Washington State and exported by India.
- India export and Washington State import data from 2018-2023 was collated in Harmonized System (HS) 6-digit & 4-digit codes.
- There are 411 matches between India exports and Washington imports in the agricultural sector.
- 166 goods are untraded.

Over the past 6 years, the **top 10 global Imports to WA** that were not traded with India were (descending):

| HS Code (4 digit) | Good |
|-------------------|--|
| 0102 | Bovine Animals, Live |
| 1502 | Fats Of Bovines, Sheep/goats Other Than Head |
| 0202 | Meat Of Bovine Animals, Frozen |
| 0806 | Grapes, Fresh Or Dried |
| 1602 | Prepared/preserved Meat, Offal, Blood, Insects Nes |
| 0709 | Vegetables Nesoi, Fresh Or Chilled |

| | |
|------|--|
| 0808 | Apples, Pears And Quinces, Fresh |
| 1210 | Hop Cones, Fresh Or Dried; Lupulin |
| 0803 | Bananas, Including Plantains, Fresh Or Dried |
| 0702 | Tomatoes, Fresh Or Chilled |

Over the past 6 years, the **top 10 global exports from India** that were not traded with WA (descending):

| HS Code (4 digit) | Good |
|-------------------|--|
| 0202 | Meat Of Bovine Animals, Frozen |
| 1001 | Wheat Or Meslin Flour |
| 1202 | Peanuts (ground-nuts), Raw |
| 2401 | Tobacco, Unmanufactured; Tobacco Refuse |
| 1005 | Flour, Meal Flakes, Granules & Pellets Of Potatoes |
| 0703 | Onions, Shallots, Garlic, Leeks Etc, Fr Or Chilled |
| 0806 | Grapes, Fresh Or Dried |
| 0206 | Ed Offal, Bovine, Swine, Sheep, Goat, Horse, Etc. |
| 2301 | Waters, Natural Etc, Not Sweetened Etc; Ice & Snow |
| 1703 | Molasses From The Extraction Or Refining Of Sugar |

Annex

The top ten Indian agricultural exports in 2023 that are not traded with WA are (descending):

| 4-digit HS Code | Good |
|------------------------|--|
| 0202 | Meat Of Bovine Animals, Frozen |
| 2401 | Tobacco, Unmanufactured; Tobacco Refuse |
| 1202 | Peanuts (ground-nuts), Raw |
| 0703 | Onions, Shallots, Garlic, Leeks Etc, Fr Or Chilled |
| 1005 | Corn (maize) |
| 2301 | Flour, Meal Etc Of Meat Etc, Not For Human; Greavs |
| 0206 | Ed Offal, Bovine, Swine, Sheep, Goat, Horse, Etc. |
| 0803 | Bananas, Including Plantains, Fresh Or Dried |
| 0806 | Grapes, Fresh Or Dried |
| 0501 | Human Hair, Unworked And Waste Of Human Hair |

The top ten Washington agriculture imports in 2023 that were not traded with India were (descending):

| 4-digit HS Code | Good |
|------------------------|--|
| 0102 | Bovine Animals, Live |
| 1502 | Fats Of Bovines, Sheep/goats Other Than Head |
| 1602 | Prepared/preserved Meat, Offal, Blood, Insects Nes |
| 0709 | Vegetables Nesoi, Fresh Or Chilled |
| 0806 | Grapes, Fresh Or Dried |
| 0202 | Meat Of Bovine Animals, Frozen |
| 0808 | Apples, Pears And Quinces, Fresh |
| 1210 | Hop Cones, Fresh Or Dried; Lupulin |
| 1509 | Olive Oil & Its Fractions, Not Chemically Modified |
| 0702 | Tomatoes, Fresh Or Chilled |

Over the past 6 years, the 10 most popular categories of untraded goods between WA and India were (descending):

| 4-digit HS Code | Good |
|------------------------|--------------------------------|
| 0202 | Meat Of Bovine Animals, Frozen |
| 1001 | Wheat Or Meslin Flour |
| 1202 | Peanuts (ground-nuts), Raw |

| | |
|------|--|
| 2401 | Tobacco, Unmanufactured; Tobacco Refuse |
| 1005 | Flour, Meal Flakes, Granules & Pellets Of Potatoes |
| 0703 | Onions, Shallots, Garlic, Leeks Etc, Fr Or Chilled |
| 0806 | Grapes, Fresh Or Dried |
| 0102 | Bovine Animals, Live |
| 0206 | Ed Offal, Bovine, Swine, Sheep, Goat, Horse, Etc. |
| 1502 | Fats Of Bovines, Sheep/goats Other Than Head |

In 2023, the 10 most popular categories of untraded goods between WA and India were (descending, averaged, not weighted on economy size):

| 4-digit HS Code | Good |
|-----------------|--|
| 0202 | Meat Of Bovine Animals, Frozen |
| 2401 | Tobacco, Unmanufactured; Tobacco Refuse |
| 1202 | Peanuts (ground-nuts), Raw |
| 0703 | Onions, Shallots, Garlic, Leeks Etc, Fr Or Chilled |
| 1005 | Flour, Meal Flakes, Granules & Pellets Of Potatoes |
| 2301 | Flour, Meal Etc Of Meat Etc, Not For Human; Greavs |
| 1502 | Fats Of Bovines, Sheep/goats Other Than Head |
| 0102 | Bovine Animals, Live |
| 0806 | Grapes, Fresh Or Dried |
| 0709 | Vegetables Nesoi, Fresh Or Chilled |

Now, looking at the 99 goods that are traded between India and Washington State:

In 2023, the most exported goods to WA from India were:

| 6-digit HS Code | % share of imports in WA market | Good |
|-----------------|---------------------------------|--|
| 030617 | 39 | Shrimps And Prawns, Frozen, Nesoi |
| 160521 | 21 | Shrimp & Prawns Prep/preserved Not Airtight Contr |
| 230400 | 37 | Soybean Oilcake & Oth Solid Residue, Wh/not Ground |
| 090240 | 44 | Black Tea Fermdt & Other Partly Fermentd Tea Nesoi |
| 200819 | 31 | Nuts (exc Peanuts) And Seeds, Prepared Etc. Nesoi |
| 190590 | 2 | Bread, Pastry, Cakes, Etc Nesoi & Puddings |
| 160510 | 5.4 | Crab, Prepared Or Preserved |
| 130232 | 59 | Mucilages/thicknrs Frm Locust Bean/seed, Guar Seed |

| | | |
|--------|-----|--|
| 160529 | 75 | Shrimp/prawns Prep/preserved In Airtight Container |
| 090111 | 0.6 | Coffee, Not Roasted, Not Decaffeinated |
| 130219 | 2.5 | Vegetable Saps And Extracts, Nesoi |
| 100620 | 80 | Rice, Husked (brown) |
| 120740 | 58 | Sesame Seeds |

Sources

Government of India, Department of Commerce, <https://commerce.gov.in/trade-statistics/>

United States Census Bureau, <https://usatrade.census.gov/index.php?do=login>